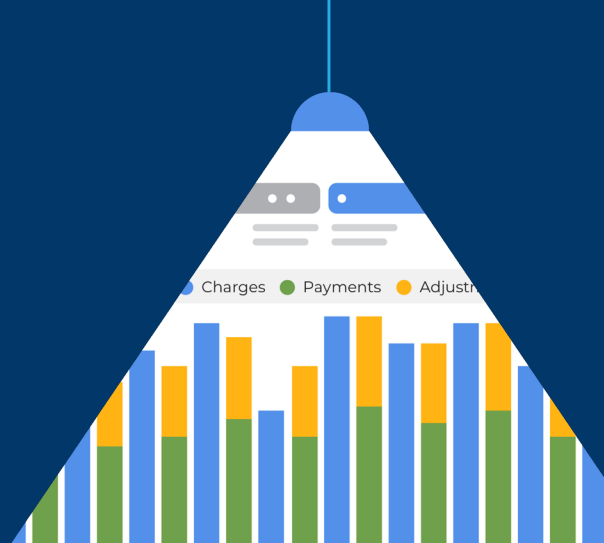# encoda

What you can't see is costing you. Literally.

What's the ROI of understanding your financial health?

We illuminate and synthesize critical data from your PM system and clearinghouses to tell the real story of your medical billing—*and* provide the workflows to address any challenges. **As a result, you collect more, get paid faster, and increase the efficiency of your team, generating an 11.5x return on your Encoda investment.**

Collect more

Our practices see a **2% increase in net collections** as a result of the added transparency into their revenue cycle and the net-new insights we generate about their financial health.

The following calculations are based on estimates of $750K in annual collections per physician.

Practice size	Revenue increase
25 physicians	$375,000
50 physicians	$750,000
100 physicians	$1,500,000
200 physicians	$3,000,000

Get paid faster

Our practices **decrease AR days by 10%-30%** because they can fix billing problems before they even occur and because of customizable automations for critical workflows.

The following calculations are based on a one-time pull-forward then recurring benefit to cash conversion cycle.

Practice size	Revenue increase
25 physicians	$616,438
50 physicians	$1,232,877
100 physicians	$2,465,753
200 physicians	$4,931,507

Increase team efficiency

Our practices **increase FTE productivity by 20%** because of increased visibility into each billing employee's work queue as well as streamlining their work into one platform—instead of relying on fragmented, inefficient processes across multiple systems.

Practice size	Revenue increase
5 billers	$45,500
10 billers	$91,000
20 billers	$182,000
40 billers	$364,000

Combined cash increase of $1.04M to $8.3M depending on practice size, which is an 11.5x return on your Encoda investment